

YOU WANT TO BECOME AN EXECUTIVE DIRECTOR?

- *Have you truly declared it? Focused? Committed to the process?*
- *Is your Desire Strong enough – What is your WHY?*
- *Are you willing to Work harder than you have been?*
- *What Sacrifice are you willing to make to give you more time?*
- *Are you Coachable – Willing to work with and listen to your support team?*

The 90-day Run is composed of completing the following tasks.

It is a blueprint that many Platinum Executive Directors have poured into.

Run Hard – Run Fast – Fight for your Family – Fight for Freedom and Success is Yours!!!

****We look forward to helping you on this incredible journey Team Legend – 1 Team 1 Dream !!!***

1) Are you a Director?

- If not, which three Associates will get to Manager?
- Do those have anyone capable of getting to Senior Associate?

2) Do you have a Director leg?

- If not, which Associate has the best chance?
- Which of their three Associates will get to Manager?
- Do those have anyone capable of getting to Senior Associate?

3) Do you have at least three active legs ? (5 is better)

4) Are you in Player's Club? 5 or 10?

- How many people on your team are in Player's Club?

5) How many total names are on your organization's names lists?

6) How many tools are getting into the market each week?

- 50 is enough to go ED

7) How many PBRs happen in the team on a weekly basis?

- 5 /week is enough to go ED

8) How many Private Conference Calls/ 3-way Calls happen each week?

- 15-20 combined is enough to go ED

9) How many people attend weekly Business Briefing & Training?

- 25/week is enough to go ED
- Make at least 25 calls/wk PROMOTING GETTING PLUGGED IN!!!
- Set a good example by attending 100% weekly! NOT 80 or 90%

10) How many sit-downs are you personally doing each week?

- 5 personal is a good number - if done consistently
- How many are happening in your organization each week?
- 20/week is enough to go ED

11) How many new Associates are recruited monthly?

- 25 is enough to go ED

12) Do you have a workout partner to keep you accountable?

- Do your key people have a workout partner?
- Who are your key people?

13) How many people are listening on the Team Call each week?

14) How many people did you have at the last convention?

- Are You Personally Registered & Going to the next convention?
- 20 is enough to go ED