



TEAM LEGEND



www.GOTeAMLEGEND.com

The 100 “NO” Challenge

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YES YES YES YES YES

Remember, a “NO” does not count as a “NO” until they’ve had a full exposure.

Like watching a video presentation DVD or online, attending an event, - OR -

Just call prospects and 3-way them into a recorded business overview.

☀ **512.703.6148** (5 min.) ☀ **801-705-5838** (11 min) ☀

or use another favorite you like.

If they have any interest, get them on the phone w/ your 3rd party upline expert.

They will either - answer their questions and close them, or

invite them out to a live event if they need to see more.

You will get 5 Yeses before you get 100 No’s!